



TECHNICAL REPRESENTATIVE

COMPANY DESCRIPTION:

Acrymax Technologies Inc. has manufactured high-performance coatings since 1951. We offer solutions for our clients through engineering, formulating, manufacturing, and marketing protective coating systems and fluid applied roofing systems. Acrymax specializes in elastomeric materials and focuses on safe-to-use water-based technology. Our coatings and systems have been used successfully in markets that include construction, roofing, historic preservation, OEM, aerospace, marine, and corrosion-control.

JOB DESCRIPTION:

We are seeking a qualified candidate to join our technical team to represent our paints and coatings used for waterproofing, roofing, and building envelope challenges.

Good communication, organizational, and computer skills required. Must be comfortable working inside an office as well as on the road. Competitive salary and benefits. Located in Media, PA.

Responsibilities:

- Assist customers by taking orders, providing quotes, answering technical questions, etc.
- Inspect paint and coatings projects in the field
- Build and maintain strong relationships with customers
- Develop and maintain a high level of product knowledge
- Respond to and anticipates customer needs, providing exceptional customer service
- Document activities, appointments, and follow up with leads and customer contacts using existing Acrymax CRM system
- Available to travel frequently and represent the company in a professional manner
- Provide professional on-site training for applicators of Acrymax products.

Requirements:

- Must possess excellent customer service skills and effective time management skills
- Ability to communicate effectively with both verbal and written communication
- Strong computer skills using MS Office Word, Excel, PowerPoint, Outlook
- Ability to climb a ladder, transition on and off the ladder and on to and from a roof is required
- Must be able to walk on a roof of a multiple story building.
- Ability to lift 65 lbs. is required.
- Willing to travel as required Experience in coatings and construction preferred
- 2- or 4-Year degree preferred

HOW TO APPLY:

Applicants should email resumes to info@acrymax.com indicating interest in applying for a Full-Time Technical Representative position in the subject line.